



Public Capacity Building Services



Upgrade your clients to become “Fit for Partnership with Germany”

For more than 15 years AHP International has worked with public institutions like Chambers of Commerce and Economic Development Agencies, industry associations and cluster organizations to help their companies develop sustainable and strong relationships with German enterprises.

Capacity Development – from local to international business

We train managers of foreign companies to understand how business is done in the most competitive market in Europe and which best practices their companies should be implementing to access the German market successfully.

Start the journey from the beginning

With our tailored coaching programme we assist owners and foreign managers in gaining credible knowledge of export management. As part of a “pipeline” approach we support first time exporters to become experienced exporters.

Reliable partner through a proven track record

Since 2014, AHP International has successfully implemented the Manager Training Programme “Fit for Partnership with Germany” for the German Development Agency (giz) commissioned by the German Federal Ministry for Economic Affairs and Climate Action. We have trained more than 600 managers from Eastern Europe, Asia, Central America and Africa to become reliable trading partners in different German industry sectors.

Your Point of Contact

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Global Business Development in a complex world!

AHP International is one of Europe's leading providers of global business development, strategic consulting, trade promotion, foreign direct investment advisory as well as capacity building services.

For more than two decades, out of our offices in Berlin, Heidelberg, Warsaw and Kyiv we operate a network of consultants throughout the world, including Europe, North America, Asia-Pacific, Africa and Latin America. From Greater Philadelphia we offer US businesses professional access and expertise in entering and developing international markets. For global clients we are a key resource to develop the world's single largest market – the USA and Canada.

AHP International's consultants are specialists in Strategy, Growth & Implementation. We deliver with German Quality, Polish Flexibility, American Spirit and Ukrainian Resilience - a combination hard to beat!

**Your One Stop Shop
for Global Business**

